# Asset-Backed/Trade Receivables Securitization Professional

The Asset-Backed Securitization professional will play an active role in many facets of Finacity's business. Due to Finacity's continuing growth, this mid to senior-level professional will have the opportunity to participate in many areas outside of the primary responsibilities, including: strategic planning, relationship management, channel development and sales.

Anticipated activities and functions of the job are:

- Structuring and orchestrating securitizations, mainly trade receivable securitizations.
- Negotiating commercial terms and conditions.
- Leading operational due diligence and supporting the credit underwriting process.
- Documenting agreements with customers, investors and applicable counsel.
- Preparation of rating agency presentations and management of rating process, if required. This includes the review of transaction and borrowing base models for both investors and rating agencies.
- Relationship development with broker/dealers and investors.
- Client transaction project management.
- Create client proposals, reports and presentations.

## **Key Qualifications:**

An ideal applicant will have strong academic credentials and at least two to five years of working as an Analyst, Associate and/or Vice President in the field of asset-backed securitizations (particularly trade receivable securitizations) or ABL. Rating agency or legal experience welcomed.

- Intellectual curiosity
- Strong written and oral communication skills
- Strong analytical reasoning ability and quantitative skills
- Mastery of Excel and PowerPoint
- Desire to work in a fast-paced, performance-driven, environment
- Team player
- Strong work ethic
- Strong attention to detail
- Entrepreneurial mindset
- Comfort with the dynamics of working in a small company environment
- Multi-lingual skills are a plus, particularly Spanish fluency

### Our culture is founded in a commitment to challenging the status quo.

To help make finance fairer for everyone, we're changing the way Working Capital Finance works. Our diverse, global offices combine bright thinkers from different backgrounds working autonomously and creatively to find new ways to re-invent the industry.

## **Entrepreneurial:**

We're not afraid to fail, pivot and adapt when it comes to our products and believe that our people should be given the same opportunities to pave their own path. Our dynamic structure and agile organization mean everyone, in every team can make an impact and find purpose and pride in their work.

#### **Innovative:**

We love trying new things, and most days you'll find us 'innovating on the fly', pushing the limits of what's possible to create new solutions to seemingly impossible challenges. We're datadriven and tech-focused, but still centered around our customers. As active problem-solvers, we also firmly believe that just because that's the way it's always been, doesn't mean that's the way it should be.

### **Collaborative:**

We're a tight-knit bunch, who are proud of our heritage, and like nothing better than welcoming new people to the team. In fact, working as a team is at the heart of everything we do – from our diverse and inclusive global family to a truly accessible, flat structure than encourages transparency and participation in all aspects of the company.

#### Location

• The position is located in Stamford, CT, and is currently on a hybrid basis (partially remote).

### **Company Profile**

Finacity, a White Oak Company, specializes in the structuring and provision of efficient capital markets receivables funding programs, trade receivable securitizations, supplier and payables finance, back-up servicing, and program administration. Finacity currently facilitates the financing and administration of an annual receivables volume of over US \$150 billion. With resources in the USA, Europe Latin America and Asia, Finacity conducts business throughout the world with obligors in 175 countries. Finacity, is affiliated with White Oak Global Advisors, LLC, a leading alternative debt manager specializing in originating and providing financing solutions to facilitate the growth, refinancing and recapitalization of small and medium enterprises. For further information, please visit www.finacity.com.

## Who to Contact (no recruiters or 3rd parties please)

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